



# BREAKING NEW GROUND



Professional  
Development  
Foundation  
*Transforming Lives*

## ANNUAL REPORT 2020



  
**BREAKING  
NEW GROUND**



# BREAKING NEW GROUND

‘Breaking New Ground,’ words that clearly describe this year at the Professional Development Foundation (PDF). While PDF has been fully dedicating its work towards youth empowerment and investing in human capital, today it partially shifts its scope to further impact more lives everyday.

PDF is now participating in the implementation of the presidential initiative “Hayah Karima” (a decent life) to support the neediest and provide a decent life for the underprivileged. This year, PDF team was able to deliver happiness to Aswan families by renovating 175 houses in El-Hekma and El-Manar villages. In addition, PDF launched a medical convoy for medical examination and conducting comprehensive checkups for families in both villages. The medical team was able to successfully perform six pediatric surgeries and conduct 1200 medical checkups.

Moreover, PDF team provided assistance to those affected by the Coronavirus pandemic through delivering more than 3300 food boxes and 600 blankets to support needy families, as well as providing Aswan villages with detergent boxes and awareness flyers that provide useful information on how to stay safe during the pandemic. Also, the team has created sanitation awareness among children through the distribution of coloring books.

PDF’s work in Hayah Karima did not hinder efforts in all other sectors relating to human resources development, which has long been considered PDF’s main working sphere.

PDF delivered vocational training to 206 residents from El-Hekma and El-Manar villages in Three different specializations; electricity, plumbing, and crochets. Moreover, PDF provided 22 farmers with agricultural training and free seeds to help them cultivate their lands and increase their profits.

PDF will be working on several other projects in Aswan villages in the coming period.

PDF’s list of achievements continues, for the first time since the launch of the NGOs Award of Excellence for the Civil Society Organizations in 2016, PDF has attracted more than 300 different NGOs from various governorates around Egypt to participate and apply for the award this year, raising the number of participants to 1000 throughout the past years.

Working alongside governmental institutes, universities, corporations, and NGOs, PDF continues to create a wave of effective, fruitful and impactful change in the lives of the people across the Egyptian society.



RENOVATING HOUSES  
OF ASWAN RURAL VILLAGES

# RENOVATING HOUSES OF ASWAN RURAL VILLAGES

Within the framework of the presidential initiative Hayah Karima (a decent life), which aims to eradicate poverty in Egypt's neediest village and secure decent housing, the Professional Development Foundation (PDF) has successfully delivered 175 fully refurbished houses to families of El-Hikma and El-Manar villages in Aswan Governorate.

NUMBER OF RENOVATED  
HOUSES PER VILLAGE



NUMBER OF BENEFICIARIES  
IN EACH VILLAGE



TOTAL NUMBER OF  
RENOVATED ITEMS



200  
DOORS



180  
WINDOWS



175  
CEILINGS



60  
BATHROOMS



60  
KITCHENS

FURNISHED HOUSES FOR WIDOWS & SPECIAL NEEDS



20  
FURNITURE



40  
BEDROOMS



100

ELECTRIC APPLIANCES  
(FRIDGE, WASHING  
MACHINE, COOKER, FAN)

## TOTAL INVESTMENT PER VILLAGE

**2.5 Million**  
EGP EL-MANAR

**3 Million**  
EGP EL-HIKMA

## BENEFICIARIES BY GENDER

**400**  
MALES

**600**  
FEMALES

**TOTAL  
INVESTMENT  
PER HOUSE  
55,000 EGP**

## NUMBER OF RENOVATED HOUSES VS . TOTAL NUMBER OF HOUSES IN VILLAGE



## NUMBER OF POSITIVELY IMPACTED VILLAGERS VS. TOTAL POPULATION



\*Our objective is to impact the lives of 100% of the total population in the 2 villages by 2023.

## GPS MAPPING FOR HOUSES



**527**  
EL-MANAR



**704**  
EL-HIKMA

## ASSESSMENT CONDUCTED FOR FAMILIES



**310**  
EL-MANAR



**495**  
EL-HIKMA





# AGRICULTURAL TRAINING AND FARMERS SUPPORT





## AGRICULTURAL TRAINING AND FARMERS SUPPORT

One of the important projects also carried out by PDF within the framework of Hayah Karima initiative is agricultural intervention. Two villages located in Aswan Governorate were positively impacted by the paramount intervention: El-Hekma and El-Manar. More than 90% of these villages' income is based on agriculture. In order to increase the agricultural production of these villages and by that increase its farmers' income, PDF partnered with HYTECH-Egypt, a key player in the agriculture business in Egypt, to provide yellow corn planting. HYTECH was responsible for providing high quality seeds for a total of 41 acres disseminated to 22 farmers.

Because of the training and Seeds Donations provided by Hitech the average yield per acre rose from 1.5 ton/acre to 3.5 tons/acre. This increase in production led to a highly recognizable increase of farmers' average net profit. It is clear how PDF efforts to enhance economic development in ElHekma and ElManar and to improve the social standards of its residents are paying off.

TOTAL NO. OF CULTIVATED ACRES  
IN THE PILOT ROUND  
**41 ACRES**



**25**

El-Manar



**16**

El-Hikma

**NO. OF CULTIVATED ACRES PER VILLAGE**

\*Our target is to cultivate 500 acres by 2023 in Aswan villages

TOTAL NO. OF FARMERS WHO RECEIVED  
AGRICULTURE TRAINING & SEEDS

**22 FARMERS**  
IN THE PILOT ROUND



El-Hekma



El-Manar

NO. OF FARMERS PER VILLAGE

AVERAGE PROFIT MARGIN  
**PER ACRE**

Before PDF Training  
& Seeds Donation

**142%**



\* Egypt's Standards 250%

**440%**



After PDF Training  
& Seeds Donation

## AVERAGE NET PROFIT FOR FARMERS

Before PDF Training  
& Seeds Donation

**EGP 5,570**



**EGP 20,370**



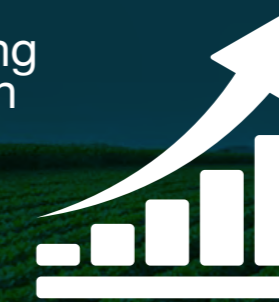
After PDF Training  
& Seeds Donation

\* Egypt's Standards EGP12,500

## AVERAGE YIELD PER ACRE

Before PDF Training  
& Seeds Donation

**1.5 TON**



**3.5 TON**



After PDF Training  
& Seeds Donation

\* Egypt's Standards 3.5 Ton



 VOCATIONAL  
TRAINING

# VOCATIONAL TRAINING

Egypt Vision 2030 is built on several pillars one of which is enhancing the quality of technical education and training as well as bridging the gap between labor market needs and technical students and graduates. This is exactly where PDF swings into action. PDF strongly believes in the importance of vocational training to Egypt vision 2030 and its sustainable development strategy; hence it has signed a cooperation protocol with Helwan University to provide vocational training within the framework of Hayah Karima. Since more than 90% of El Hekma and El Manar's residents depend on agricultural production PDF has committed to introducing the villagers to other skills such as plumbing and sewing in order to help them improve their social and economic standard. In order to spread awareness about the training offered, PDF made sure that advertisements, posters, and flyers were designed and distributed among villagers.

**PDF conducted two phases of personal interviews with 180 applicants as below:**

- **129** interviews in El Hekma Village, Aswan.
- **51** interviews in El Manar Village, Aswan.

**Trainings in El Hekma village have started with a total number of 51 participants in its first phase:**

- **17** Plumbing Fundamentals
- **14** Electricity Fundamentals
- **20** Crochet Fundamentals

Our team delivered nine equipment boxes for the top graduates of the vocational training in El Hekma Village in order to help them start their own business.

## INTERVIEWS CONDUCTED IN EACH VILLAGE



## PHASE ONE OF THE TRAINING IN EL HEKMA WITH TOTAL 51 PARTICIPANTS



NUMBER OF GRADUATES  
BY GENDER



31

MALES



20

FEMALES

PDF DELIVERED



9

EQUIPMENT BOXES  
FOR THE TOP GRADUATES



MEDICAL SUPPORT  
TO PEOPLE IN ASWAN

# MEDICAL SUPPORT TO PEOPLE IN ASWAN

Aiming to ensure healthy lives and promoting the wellbeing of under-served Egyptians PDF has organized a free medical convoy on November 8 and November 9 to the remote areas in Wadi El Nokra, Aswan. The convoy included about ten distinct medical specializations.

The convoy was able to carry out medical examination for around 1,139 patients, conduct around 147 cases of diagnostic and healing digestive system, perform about 21 operations of transplanting eye lenses at Ophthalmology Hospital and Kom ombo Central Hospital, as well as perform 7 cases of healing nasal telescope and 10 orthopedic and pediatric surgeries.

In addition, the convoy included a specialized laboratory where medical tests for 100 liver patients were performed. The laboratory is sponsored by the Member of the National Committee for Combating Liver Viruses, Gamal Essmat.



478

DAY 1 CHECKUPS



517

DAY 2 CHECKUPS



6

PEDIATRIC SURGERIES  
IN ASWAN GENERAL HOSPITAL



1139

TOTAL NUMBER OF  
CHECKUPS IN 2 DAYS

## NO. OF PATIENTS **VS** SPECIALIZATION

INTERNAL MEDICINE

**147**

CARDIOLOGY

**96**

ORTHOPEDICS

**95**

BLOOD SUGAR TESTS

**200**

ECHOCARDIOGRAPHY

**25**

TOTAL NO. OF  
PATIENTS  
IN 2 DAYS

**1.139**

PEDIATRICS

**312**

PEDIATRIC SURGERY

**16**

ENDOCRINOLOGY

**70**

ULTRASOUND

**30**

MEASUREMENT OF  
BLOOD PRESSURE

**148**



# COMMUNITY SUPPORT

(FOOD BOXES & BLANKETS)



# COMMUNITY SUPPORT

In light of the global coronavirus outbreak, PDF team was able to provide assistance for those affected by the pandemic and the lockdown through supplying food boxes.

Aiming to reduce the risks of Covid-19 and by that ensure the wellbeing of the under-served families in Aswan, PDF in cooperation with HYTECH provided Aswan villages with detergent boxes and awareness flyers that provide useful information on how to stay safe during the pandemic. It has also created sanitation awareness among children through the provision of art education tools and the distribution of coloring books.



## TOTAL NUMBER OF FOOD BOXES DISSEMINATED IN ASWAN

IN 3 VILLAGES:

- » EL HIKMA
- » EL MANAR
- » EL KARAMA

# 3300 Boxes

each box weighs 25 kgs sufficient to support 5 people for 1 month



## FOOD BOXES DURING RAMADAN

# 1000

BOXES



## FOOD BOXES FOR TOURISM WORKERS IN ASWAN DURING LOCKDOWN

# 1300

BOXES



## FOOD BOXES DURING CORONAVIRUS PANDEMIC

# 1000

BOXES



## ART TOOLS FOR CHILDREN

- » SKETCHBOOKS
- » COLORING PENCILS PACK

# 4600

TOTAL COST



## BLANKETS DISSEMINATED IN ASWAN

- IN 2 VILLAGES
- » EL HIKMA
- » EL MANAR
- TOTAL NO. OF BENEFITED FAMILIES: 600

# 1200

BLANKETS



## REFURNISHED HOUSES IN EL-DESSAMI VILLAGE

IN COOPERATION WITH MINISTRY OF SOCIAL SOLIDARITY

- » NUMBER OF BENEFICIARIES: 701
- » BEDS: 121
- » MATTRESSES: 135
- » REFRIGERATORS: 67
- » WASHING MACHINES: 100
- » COOKERS: 88

# 149

HOUSES



## HEALTH & AWARENESS KITS

- » FLYERS
- » SOAPS
- » DETERGENTS

# 1000

TOTAL INVESTMENT IN COMMUNITY SUPPORT ACTIVITIES

# EGP 6,159,219



# NGOs TRAINING & SUPPORT



PDF

جمعية التطوير والتنمية  
PROFESSIONAL DEVELOPMENT FOUNDATION

19143  
www.pdf-eg.org

# NGOs TRAINING & SUPPORT

The Civil Society Support Centre (CSSC) was set up by PDF to tackle the development of non-governmental organizations (NGOs) and communities by offering practical and theoretical training, providing support to enhance their organizational capacity, and leading them to operate in a more sustainable and effective manner. In order for them to become stronger, more efficient institutions capable of representing Egypt's civil society

PDF administers Techsoup Egypt, a non-profit international network of NGOs, that provides the necessary assistance on how to correctly and efficiently use technology. Techsoup Egypt grants a wide range of products for the eligible NGOs, donated by global technology companies such as: Microsoft and Symantec.

PDF has launched the fifteenth round of the NGOs Capacity Building Program in November 2019.

A Total Number Of 8 Workshops Were Conducted By CSSC:

CRISIS MANAGEMENT  
(3 ROUNDS)



32

DIGITAL  
DOCUMENTATION



14

FOUNDATIONAL  
LEADERSHIP



17

COPING WITH  
CHANGE



15

DIGITAL  
MARKETING



16

WOMEN AND YOUTH  
EMPOWERMENT  
PROGRAM



11

TOTAL NUMBER  
OF NGOS

105

## Total number of 4 webinars

ADAPTING  
TO CHANGE



5

STRESS  
MANAGEMENT



6

CULTURE  
OF A TEAM



7

INTEGRATING  
TECHNOLOGY



16

TOTAL  
NUMBER OF  
NGOS

34

Techsoup Egypt

82  
orders

PLACED ON TECHSOUP  
EGYPT AND GLOBAL  
EXPANSION PLATFORM

1323  
licenses

DONATED TO  
EGYPTIAN NGOS

NGOs Capacity Building Program's 15th round  
was held from November 17th, 2019 to January 9th, 2020.

15  
NGOs

FROM FIVE DIFFERENT  
GOVERNORATES (CAIRO,  
GIZA, ELSHARQYA,  
ELGHARBYA, AND ELMINYA)

45  
participants

DIVIDED INTO DECISION-  
MAKERS, MIDDLE  
MANAGEMENT AND  
EMPLOYEES.

TOTAL INVESTMENT  
IN CIVIL SOCIETY SUPPORT CENTER

EGP 5,118,078



# YOUTH TRAINING



# YOUTH TRAINING

The Youth Academy aims at narrowing the rapidly growing gap between education and the human resource needs of the business community. Aiming to create a skillful youth power that is ready to compete in the competitive labor market It offers especially designed training programs and scholarships tailored to enable youth who lack the work/ life skills to start their career.

A total number of 1393 graduates have successfully graduated from the Youth Academy in 2020 through a portfolio of programs that Includes:

## **1-Workforce Passport Program (WFP)**

This program aims at fully equipping fresh graduates with essential work/life skills needed to thrive in an increasingly competitive job market.

## **2-Maharaty Scholarship**

Is a scholarship that consists of e-learning and classrooms workshops.

## **3-Dual Education Program**

The hotel management and operations program aims to introduce a new model of the dual education, which includes academic studies in addition to on job training in cooperation between the Professional Development Foundation, Helwan University and Marriott International through its hotels in Egypt.

## **4-Solar Energy Program**

The program is designed to be a combination of the personal skills training and technical skills training needed for the professional life of the graduates in this sector.

## **5-San3ety Program**

Cooperation protocol between PDF and Injaz was signed in order to fund the business skills as well as the technical training for 100 graduates of “San3ety” in four specialization tracks: air conditioning systems, electrical systems, GAS, and automotive.

## **6-Build Your Business (BYB) Program**

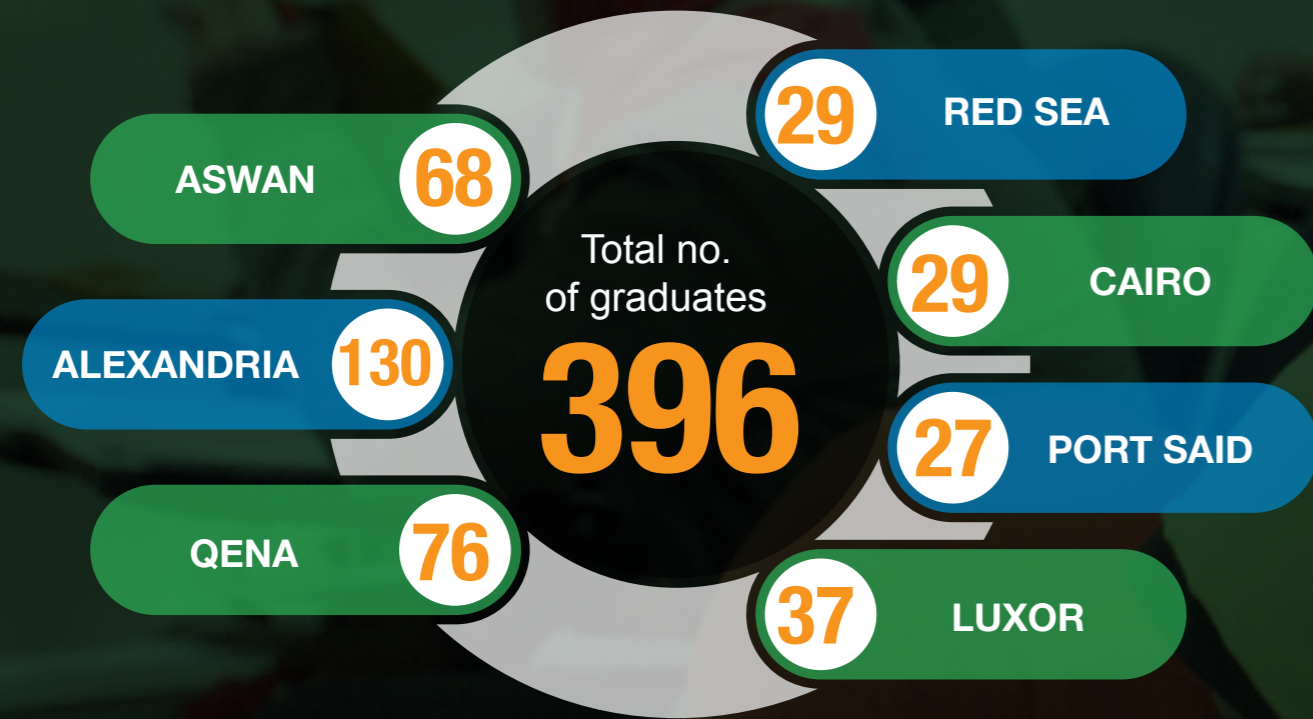
PDF provided tailored training to the employees of the Ministry of Youth and Sports in cooperation with Microsoft.

## **7-Masters of Heritage Conservation & Site Management**

Cooperation protocol between PDF & Helwan University was signed on September 21st, 2019 in order to fund 4 masters in heritage Conservation and site management.

## 1-Total Number of Workforce Passport (WFP) Graduates Per Governorate

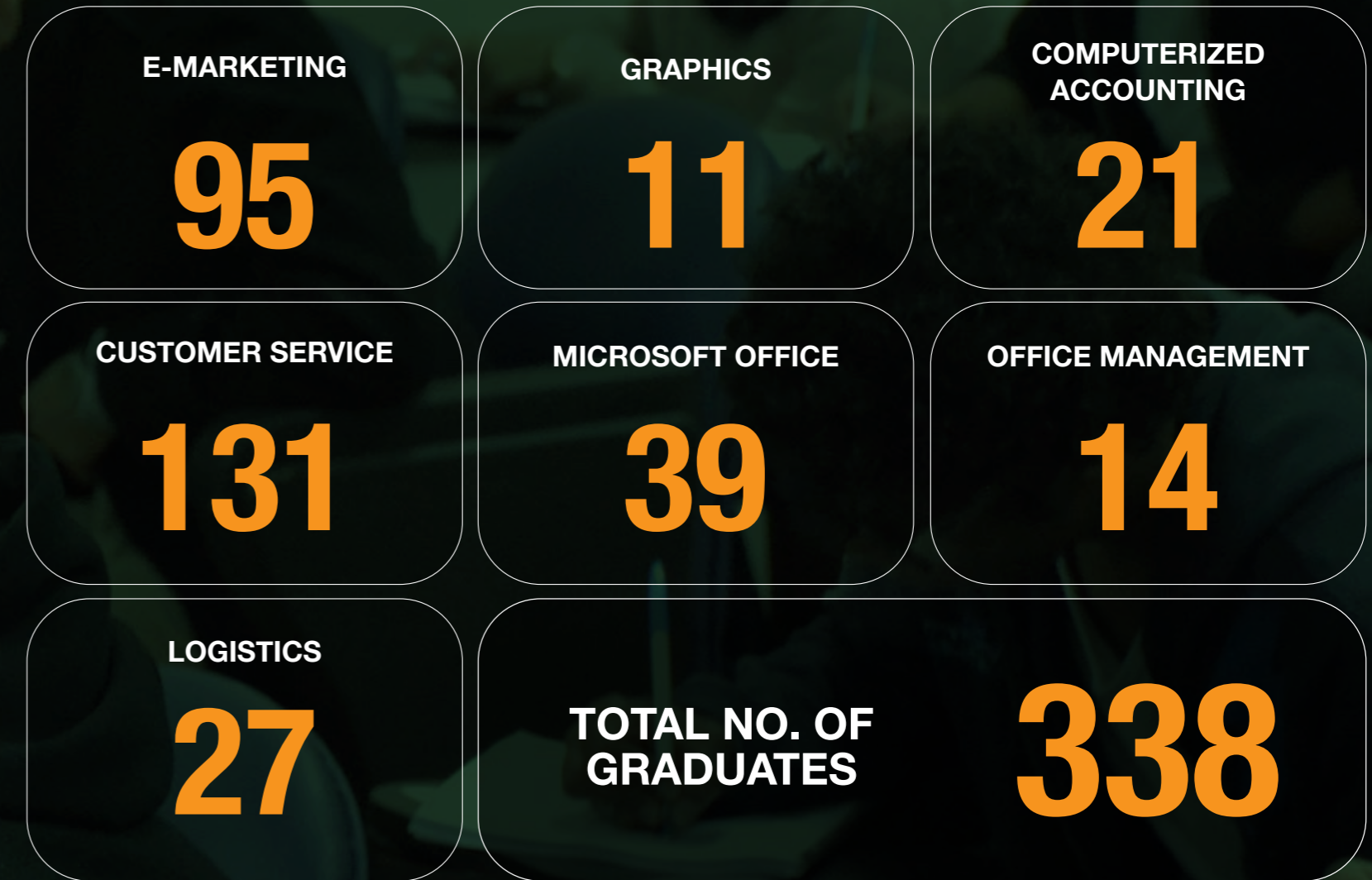
Program was conducted in 7 governorates:



WFP EMPLOYABILITY  
RATE

**74%**

## Graduates who finished their specialization tracks:



**Total Number of Maharaty Graduates  
per Governorate**

The program was conducted in 8 governorates:



**TOTAL NUMBER OF DUAL EDUCATION PROGRAM GRADUATES** **63**

**TOTAL NUMBER OF SOLAR ENERGY PROGRAM GRADUATES IN 2 GOVERNORATES (CAIRO & ASWAN)** **34**

**TOTAL NUMBER OF SAN3ETY PROGRAM GRADUATES** **121** **SAN3ETY PROGRAM EMPLOYABILITY RATE** **81%**

**Total Number of Build your business (BYB) graduates  
per governorate**

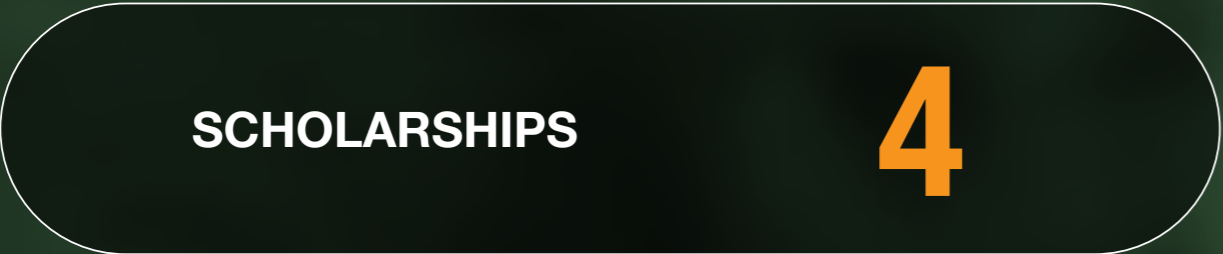
The program was conducted in 2 governorates:



**TOTAL INVESTMENT IN YOUTH ACADEMY**



**Masters of heritage conservation & site management**





 NGOs AWARD  
OF EXCELLENCE

# NGOs AWARD OF EXCELLENCE 4<sup>TH</sup> ROUND

The NGOs Excellence award is a PDF initiative aiming at developing and supporting the civil society sector with an emphasis on providing the right measures to upgrade their professional and administrative capabilities as well as motivating innovation, and NGOs promotion of core competencies before the private sector entities. For the first time since the launch of the NGOs Award of Excellence for the Civil Society Organizations in 2016, PDF has attracted more than 300 different NGOs from various governorates around Egypt to participate and apply for the award this year.

308 NGOs applied for the 4th round  
115 NGOs submitted their documents  
52 NGOs were accepted by the Internal committee  
13 NGOs were qualified for the final phase  
4 financial awards were granted to the top 4 NGOs  
9 NGOs won software donations and webinars  
EGP 20,000 granted to the best NGO at raising awareness of its project through social media

**115 NGOs**

SUBMITTED THEIR DOCUMENTS

**52 NGOs**

WERE ACCEPTED BY THE INTERNAL COMMITTEE

**13 NGOs**

WERE QUALIFIED FOR THE FINAL PHASE

**9 NGOs**

WON SOFTWARE DONATIONS AND WEBINARS

**4 FINANCIAL AWARDS**

WERE GRANTED TO THE TOP 4 NGOs

**EGP 20,000**

GRANTED TO THE BEST NGO AT RAISING AWARENESS OF ITS PROJECT THROUGH SOCIAL MEDIA

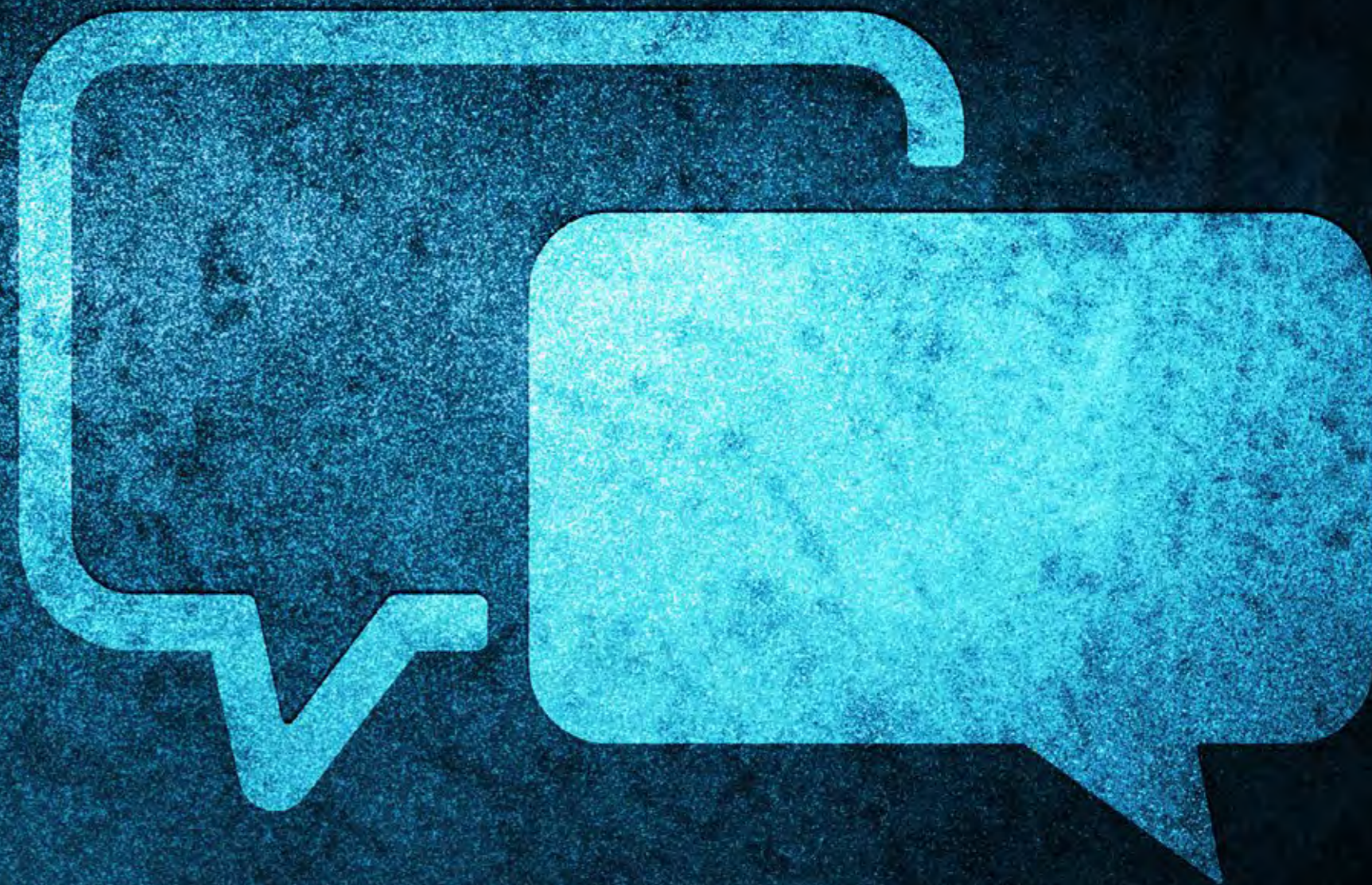
TOTAL NUMBER OF NGOs WHO HAVE REGISTERED IN THE AWARD FOURTH ROUND



**308 NGOs**



WHAT OUR  
GRADUATES SAY





# GRADUATES TESTIMONIALS

The “Workforce Passport” program was very helpful and useful. I don’t consider the program just a course that will be forgotten because it provided me with information and skills that will be very helpful for me in the future. I was able to develop my Communication skills and English language, which will have a great impact on my professional life. The training is life changing and will definitely help me compete in the competitive labor market, therefore I know for a fact that this won’t be my last experience with PDF.

**Christeen Gamal**

I am a graduate of the “Workforce Passport” program. I consider this program transformational and not just on a professional level but also on a personal level. Because of the program I now possess all of the essential skills that are needed in the labor market, such as time management, problem solving, teamwork, and many more. In addition to that, the program simulates the environment in an actual workplace; I found this very helpful because it taught me discipline and commitment. I would like to thank PDF for this extraordinary experience and for providing me and my colleagues with the labor market needs.

**Dina Abu El Atta**

The “Maharaty” program was life changing, not just professionally, but also personally. I used to have a huge problem with accepting any kind of change in my life. I always rejected changes even if the change may have contained a good opportunity for my future. “Maharaty” taught me how to cope with change and I’m very grateful for that.

**Zeina Zidan**

I would like to thank PDF for giving me the chance to participate in the “Maharaty” program. The program was one of the best courses I have ever joined and has been extremely helpful. I was able to develop my personal and communication skills and therefore I’m proud to announce that after completing the course I started taking actual steps in my professional life.

**Amal Hassan**

I graduated from the “WFP” program and I must say that this program provided me with all the skills I lacked in order to compete in the labor market. I got introduced to all the insights into almost the main requirements that would enable me to perform in the competitive private sector. I’m very grateful because I’ve learned so much from this experience.

**Mahmoud Mahdy**

My name is Hossam Othman Mohamed. I am 25 years old and I graduated from Faculty of Commerce, South Valley University. In addition to that, I am a graduate of the 6th batch of “Workforce Passport” program, which I tried my best to join knowing that it’ll be very beneficial for me since it provides its students with all the essential and required skills in today’s workplace.

The program introduced me to the importance of key aspects such as teamwork, the ability to work under pressure, commitment, and how to overcome the fear of presenting my idea to a big group of people. After completing the course my perceptions totally changed; I became more confident in the way I present myself to other people. The way I cope with challenges and obstacles is now totally different than it used to be, now I’m able to generate better solutions for my problems. I learned how to be efficient in an increasingly competitive job market. I learned how to keep up with the constant and daily changes and how to adapt accordingly. In addition to that, I was introduced to the importance of work ethics, which for sure will help me a lot in my professional life.

Thanks to the “WFP” program, I can now call myself a very unique trainer in the field of technology and I was able to become a program manager in one of the largest training companies. I am very grateful for this program and I’m very happy that the PDF provides Egypt’s youth with this life-transforming program.

**Hossam Othman**





## CHAIRMAN'S MESSAGE

Throughout previous years, all of our efforts, initiatives, activities, programs and signed protocols have been revolving around one main goal, which is impacting lives everyday through investing in human capital and development.

This year at PDF, we are extremely happy to embark on a new journey, and to work for a cause we care about and truly believe in. Today, we are moving towards community support services in order to build strong and healthy Egyptian communities.


At PDF, we truly believe that every human being deserves a decent place to live, a clean environment, medical care, and good quality education, every human being simply deserves an opportunity and we are here to create one. We strive for this through enabling a wide range of different projects which are in line with the cause that guides our work: impacting more lives everyday.

Even though community service is now one of the foundation's top priorities, we still give great importance to human resources, corporate social responsibility, youth empowerment, and community development, having a strong belief that this is what drives our world forward.

PDF has always been and remains keen to create healthy environments where real opportunities can grow, societies can develop, and youth can flourish, and with hard work we promise to maintain this in coming years.

*Mohamed Farouk Hafeez*

**PDF Chairman**



**“We truly believe that every human being deserves a decent place to live, a clean environment, medical care, and good quality education, every human being simply deserves an opportunity and we are here to create one. ”**



# VICE CHAIRMAN'S MESSAGE





## VICE CHAIRMAN'S MESSAGE

At PDF, we strongly believe that everyone deserves a decent standard of living, yet this cannot be achieved without each and every one's input. We feel responsible, and we know for a fact that this is no longer only the provenance of government or a few committed individuals, but a national duty shared by every member of the Egyptian society.

It is with great hope that we welcome this year a series of valuable projects which falls under the umbrella of community service. We joined the Ministry of Social Solidarity to participate in the implementation of a presidential initiative "Hayah Karima" (A Decent Life). The initiative is designed to support the underprivileged through raising the efficiency of houses, health services, providing basic facilities for the family and society, providing vocational and technical education, creating job opportunities, as well as providing sanitation and clean water connections.

Now this is a new scope of work that we are extremely excited to watch grow further into 2021, and the years to come.

We have also achieved a number of significant milestones worth sharing besides the Hayah Karima initiative. Most notably, PDF was able to attract - for the first time since the launch of NGOs award of excellence in 2016 - more than 300 participating NGOs from various governorates around Egypt.

It has been a year with many remarkable achievements as well as exceptional moments which rippled transformative impact to our foundation, and we just can't wait for more. At the end of the day, nothing brings us more happiness and satisfaction than harvesting the fruits of our efforts and reaping the benefits of our work.

*Tamer Badrawi*

**PDF Vice Chairman and Secretary General**



# PDF BOARD MEMBERS

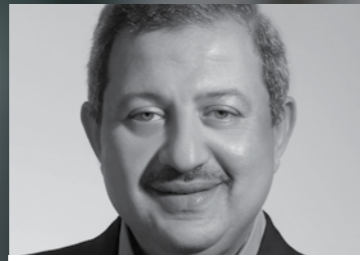


# PDF BOARD MEMBERS

## PDF BOARD MEMBERS



**MOATAZ AL ALFI**  
Founder & Board Member



**MOHAMED FAROUK HAFEEZ**  
Chairman



**TAMER BADRAWI**  
Vice Chairman & Secretary General



**SHERINE HELMY**  
Board Member



**SHERIF WALY**  
Board Member



**MOHAMED OSAMA**  
Treasurer & Board Member



**MAHA AHMED**  
Board Member

## PDF GENERAL ASSEMBLY MEMBERS

1- Mr. Moataz el Alfi

2- Mr. Mohamed Farouk Hafeez

3- Mr. Tamer Badrawi

4- Mr. Mohamed Osama

5- Dr. Sherif Waly

6- Dr. Sherine Helmy

7- Ms. Maha Ahmed

8- Ms. Rania Mohamed

9- Ms. Jacqueline Mourad

10- Dr. Ahmed Bahgat

11- Mr. Mohamed El Saadi

12- Mr. Abdel Hakim Hussein

13- Mr. Seddik Abdel Meguid

14- Mr. Mohamed Ibrahim El Halawani

## PDF MANAGEMENT TEAM

**Ms. Jacqueline Mourad**

Executive Director

**Mr. Sherif Gamal El Deen**

Marketing & Events Director

**Mr. Ashraf Samy**

Civil Society Support Centre Director

**Mr. Pierre Emile**

Senior Youth Academy Manager

**Mr. Mohamed Samir**

Senior Administration and Human Resources Manager

**Mr. Khaled Gomaa**

Financial Manager

**Ms. Shaimaa Nabil**

Corporate Development Manager



## PARTNERS IN SUCCESS



techsoup

Marriott



MISR HYTECH SEED INT. S.A.E



## PARTNERS IN SUCCESS





**FINANCIAL  
REPORTS**



# FINANCIAL REPORTS

## Professional Development Foundation Statement of Financial Position as of 30 June 2020

	Note	6/30/20	6/30/19
	No.	L.E.	L.E.
<b>Assets</b>			
Cash at banks	(3-7,4)	227 733 848	123 232 916
Held to maturity investments	(3-5,5)	21 008 567	115 727 459
Debtors & other debit balances	(6)	1 628 249	3 362 674
Fixed assets ( net)	(3-3,7)	1 184 361	323 212
<b>Total assets</b>		<b>251 555 025</b>	<b>242 646 261</b>
<b>Liabilities</b>			
Credit banks		3000	-
Creditors & other credit balances	(8)	5 476 272	3 570 265
Provision	(9)	906 220	794 928
<b>Total liabilities</b>		<b>6 385 492</b>	<b>4 365 193</b>
<b>Net assets</b>			
Net assets at beginning of the year		238 281 068	226 166 464
Excess of revenues over expenses		6 888 465	12 114 604
<b>Net assets at end of the year</b>		<b>245 169 533</b>	<b>238 281 068</b>
<b>Total liabilities and net assets</b>		<b>251 555 025</b>	<b>242 646 261</b>

\* The accompanying notes from page (1) to page (12) form an integral part of the financial statements.

## Professional Development Foundation Statement of Revenues and Expenses for the year ended 30 June 2020

		From 1/7/2019	From 1/7/2018
	Note	To 30/6/2020	To 30/6/2019
	No.	L.E.	L.E.
<b>Revenues</b>			
Training programs revenues	(10)	448 556	780 949
Membership fees		7 800	3 600
Contributions	(11)	100 000	5 045
Interest income	(12)	29 346 098	30 136 987
Other revenues		118 208	-
<b>Total revenues</b>		<b>30 020 662</b>	<b>30 926 581</b>
<b>Expenses</b>			
Training programs expenses	(13)	10 197 111	14 690 900
General and administrative expenses	(14)	2 070 465	2 674 671
Upper egypt developments expenses	(15)	6 159 219	-
Hayat karima project expenses	(16)	3 949 242	488 260
Provision	(9)	450 000	613 125
<b>Total expenses</b>		<b>22 826 037</b>	<b>18 466 956</b>
<b>Excess of revenues over expenses</b>		<b>7 194 625</b>	<b>12 459 625</b>
<b>Add /(Less) :</b>			
Fixed assets depreciation		( 228 220)	( 164 615)
Foreign exchange	(3-4)	( 77 940)	( 180 407)
<b>Excess of revenues over expenses</b>		<b>6 888 465</b>	<b>12 114 604</b>

\* The accompanying notes from page (1) to page (12) form an integral part of the financial statements.

## Professional Development Foundation Statement of Financial Position as of 30 June 2020

	Note	From 1/7/2019	From 1/7/2018
	No.	To 30/6/2020	To 30/6/2019
		L.E.	L.E.
<b>Cash flows from operating activities</b>			
Contributions		100 000	5 045
Training programs revenues	(10)	448 556	780 949
Interest income		31 092 373	29 720 205
Provision used		( 220 500)	-
Training programs expenses		(10 208 961)	(13 197 258)
Upper egypt developments expenses		(6 159 219)	-
Hayat karima project expenses		(3 949 242)	( 488 260)
General and administrative expenses		( 164 458)	(2 753 216)
<b>Net cash flows from operating activities</b>		<b>10 938 549</b>	<b>14 067 465</b>
<b>Cash flows from investing activities</b>			
Time deposits with maturity more than three months		115 062 100	(2 823 360)
Held to maturity investments		94 718 892	(7 482 853)
Payments to purchase fixed assets		(1 089 369)	( 44 850)
<b>Net cash flows used in investing activities</b>		<b>208 691 623</b>	<b>(10 351 063)</b>
<b>Cash flows from financing activities</b>			
Membership fees		7 800	3 600
<b>Net cash flows from financing activities</b>		<b>7 800</b>	<b>3 600</b>
<b>Net cash flows for the year</b>		<b>219 637 972</b>	<b>3 720 002</b>
Cash and cash equivalents at the beginning of the year		5 935 216	2 395 621
Foreign exchange related to cash balances		( 77 940)	( 180 407)
<b>Cash and cash equivalents at the end of the year</b>	<b>(4)</b>	<b>225 495 248</b>	<b>5 935 216</b>

\* The accompanying notes from page (1) to page (12) form an integral part of the financial statements.



# AUDITOR'S REPORT

## Hazem Hassan

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## To the Members of Professional Development Foundation

We have audited the accompanying financial statement of Professional Development Foundation represented in the statements of financial position as at 30 June 2020, and the related statement of revenues and expenses, and cash flows for the financial year then ended, and a summary of significant accounting policies and other explanatory notes.

### Management's Responsibility for the Financial Statement

These financial statement are the responsibility of the foundation's management. Management is responsible for the preparation and fair presentation of these financial statement in accordance with the accounting basis presented in Note No. (3) of the notes to the financial statements and in the light of the prevailing Egyptian laws, management responsibility includes, designing, implementing and maintain internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; management responsibility also includes selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Egyptian standards on Auditing and in the light of prevailing Egyptian laws. Those standards require that we comply with ethical requirements and plan and preform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the foundation's management preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the foundation's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statement.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

### Opinion

In our opinion, the financial statement referred to above present fairly, in all material respect, the financial position of Professional Development Foundation as at 30 June 2020, and of its financial performance and its cash flows for the year then ended in accordance with the accounting basis presented in note No. (3) of the notes to the financial statements.

Cairo, 29 September 2020



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